Northwestern Kellogg



NACS MARKETING LEADERSHIP PROGRAM

Academic Directors: Tim Calkins & Julie Hennessy

Program Director: Elodie Joubert

JULY 19 - JULY 24, 2026

Program Manager: Jill Fenstermaker Classroom: Kellogg Global Hub L129

	Sunday July 19	Monday July 20	Tuesday July 21	Wednesday July 22	Thursday July 23	Friday July 24
7:00-8:00		Breakfast	Breakfast	Breakfast	Breakfast	Breakfast
8:00-8:30		Shuttle to Global Hub	Shuttle to Global Hub	Shuttle to Global Hub	Shuttle to Global Hub	Shuttle to Global Hub
8:30-10:00		Industry Update Henry Armour	Al Tools for Marketers Sawhney	to Bring New Ideas,	The ADPLAN Framework: Increasing Your Advertising Impact Rucker	Evaluating Your Brand Hennessy
10:15-11:45		Building Successful Customer Loyalty Programs O'Toole	Al Tools for Marketers (cont'd)	Behavioral Design (cont'd)	The ADPLAN Framework (cont'd) Rucker	10:15-11:15am Evaluating Your Brand (cont'd) 11:15-11:45am Program Close Hennessy
11:45-1:00	Lunch Executive Dining Room	Lunch Executive Dining Room	Lunch Executive Dining Room	Lunch 12:50 Group Photo	Lunch Executive Dining Room	Optional lunch Executive Dining Room
1:00-2:30	1:00-2:00pm Welcome to Kellogg, Program Overview	Building Successful Customer Loyalty Programs (cont'd)	Defensive Strategy	Digital Marketing & Customer Touchpoints	Final Team Case Presentations	
	Calkins	O'Toole	Calkins	McTigue	Hennessy & Calkins	
2:45-4:15	2:15 – 3:45pm Building Strong Brands	Driving Profitable Growth	Defensive Strategy (cont'd)	Digital Marketing & Customer Touchpoints (cont'd)	2:45 – 3:45pm Final Team Case Presentations & Debrief	
	Calkins	Calkins	Calkins Evaluations	McTigue	Hennessy & Calkins	
4:30-6:00	4:00 – 5:30pm Team Building Activity Moreau	Driving Profitable Growth (cont'd)	Team Case Work	Team Case Work	4:00 – 5:00pm? Optional Campus Tour	Flight departures should start after 3:00pm. Thank you for joining us!
6:00-6:30	Shuttle to Hilton Orrington	Shuttle to Hilton Orrington	Shuttle to Hilton Orrington	Pizza Buffet Dinner	Transportation to Hilton Orrington	
6:30-8:00	6:15 – 8:00pm Social Time & Dinner	6:45 – 9:00pm Social Time & Dinner Five & Dime 1026 Davis St, Evanston	Social Time & Dinner Hilton Orrington		6:30 – 9:00pm Celebration Dinner	
	Hilton Orrington			Shuttle to Hilton Orrington	Le Tour 625 Davis St.	
8:00-10:00	Optional Late Lounge Hilton Orrington		Optional Late Lounge Hilton Orrington	Optional Late Lounge Hilton Orrington	9:00 – 10:00pm Optional Late Lounge Hilton Orrington	

