Aresty Institute of Executive Education The Wharton School of the University of Pennsylvania NACS Financial Leadership Program



July 13-18, 2025

Monday, July 14	Tuesday, July 15	Wednesday, July 16	Thursday, July 17	Friday, July 18
Breakfast 7:30-8:30	Breakfast 7:30-8:30	Breakfast 7:30-8:30	Breakfast 7:30-8:30	Breakfast & Checkout
8:30-12:00	8:30 - 12:00	8:30 - 12:00	8:30 - 10:15	7:30-9:00
				9:00-11:30
			QuickDash Case Study:	
			Customer Lifetime Value	
				QuickDash Case Study:
		Strategy Under Uncertainty/	David Wessels	Report Out
C-Suite Thinking	Competitive Strategy	5		
Instructor Managed Breaks	Instructor Managed Breaks	Instructor Managed Breaks	10:30 - 12:00	David Wessels
				Break 11:30-11:45
				11:45-1:00
			Key Performance Indicators	
				The CFO/CEO
		Kathy Pearson		Partnership
		12:00-1:00	12:00-12:45	David Wessels
12:45 - 4:15	12:45 - 2:30	1:00 - 4:00	12:45 - 4:00	1:00-1:15
	,			NACS Closing Remarks
	Strategic Priorities			
	5	Instructor Managed Breaks		Optional Lunch 1:15-2:00
Instructor Managed Breaks				
		Kathy Daaraan	Instructor Managed Breaks	Thank you for attending Wharton Executive Education
	2.45 - 6.00			whatton Executive Education
			David Wassala	Safe Travels!
		_		Sale Havels:
4.00 - 0.00	Customer Centricity			
QuickDash Case Study:		Ratify r carson	10 - 00	
,	managed breaks		QuickDoch	
Cualogic Assessment		Eres Evening		
David Massala	Dotor Fodor		•	
		Diffier on Your Own		
Dinner Available 6:00-8:00	Dinner Available 6:00-8:00		Dinner Available 6:00-8:00	
	Breakfast 7:30-8:30 8:30-12:00 C-Suite Thinking Instructor Managed Breaks Lunch 12:00-12:45 12:45 - 4:15 The Link between Corporate Strategy and Value Creation Instructor Managed Breaks David Wessels Break 4:15 - 4:30 4:30 - 6:00 QuickDash Case Study: Strategic Assessment David Wessels	Breakfast 7:30-8:30Breakfast 7:30-8:308:30-12:008:30 - 12:00C-Suite Thinking Instructor Managed BreaksCompetitive Strategy Instructor Managed BreaksDavid WesselsHarbir SinghLunch 12:00-12:45Group Photo & Lunch 12:00-12:4512:45 - 4:1512:45 - 2:30QuickDash Case Study: Strategic AssessmentBreak 4:15 - 4:30Harbir Singh Competitive Strategy and Value Creation Instructor Managed BreaksQuickDash Case Study: Strategic AssessmentBreak 4:15 - 4:30Customer Centricity Instructor Managed BreaksDavid WesselsCustomer Centricity Instructor Managed Breaks	Breakfast 7:30-8:30Breakfast 7:30-8:30Breakfast 7:30-8:308:30-12:008:30 - 12:008:30 - 12:00C-Suite Thinking Instructor Managed BreaksCompetitive Strategy Instructor Managed Breaks8:30 - 12:00David WesselsCompetitive Strategy Instructor Managed BreaksStrategy Under Uncertainty/ Scenario Planning Instructor Managed BreaksDavid WesselsHarbir SinghKathy PearsonLunch 12:00-12:45Group Photo & Lunch 12:00-12:45Lunch 12:00-12:45Lunch 12:00-12:45The Link between Corporate Strategy and Value Creation Instructor Managed BreaksQuickDash Case Study: Strategic Priorities1:00 - 4:00Break 4:15 - 4:30QuickDash Case Study: Strategic Assessment David WesselsStrategic Priorities Customer Centricity Instructor Managed Breaks4:00 - 4:30Break 4:15 - 4:30Customer Centricity Instructor Managed BreaksFree Evening Dinner on Your Own	Breakfast 7:30-8:30 Breakfast 7:30-8:30 Breakfast 7:30-8:30 Breakfast 7:30-8:30 8:30-12:00 8:30 - 12:00 8:30 - 12:00 8:30 - 12:00 8:30 - 12:00 8:30 - 10:15 QuickDash Case Study: Instructor Managed Breaks Competitive Strategy Instructor Managed Breaks Strategy Under Uncertainty/ Scenario Planning Instructor Managed Breaks Break 10:15 - 10:30 10:30 - 12:00 David Wessels Harbir Singh Kathy Pearson David Wessels Lunch 12:00-12:45 12:00-12:45 10:30 - 12:00 12:00-12:45 12:00-12:45 12:00-12:45 10:30 - 12:00 12:45 - 4:15 12:00-12:45 1:00 - 4:00 12:00-12:45 12:00-12:45 12:00-12:45 1:00 - 4:00 12:45 - 4:00 Wessels David Wessels Strategic Execution Instructor Managed Breaks Financial Forecasting and Financing Growth Instructor Managed Breaks 1:00 - 4:00 1:00 - 4:30 Interview with Dave Charles Instructor Managed Breaks Break 4:15 - 5:45 David Wessels Customer Centricity Instructor Managed Breaks Free Evening Dinner on Your Own Free Evening David Wessels QuickDash: Final Preparations David Wessels