

2017-2018 NACS Supplier Board

Chair: Jay Ard, The Coca-Cola Company*
 Chair-Elect: Dave Riser, RAI Trade Marketing Services*

Retail Liaison: Steve Loehr, Kwik Trip, Inc*
 Retail Liaison: Chuck McDaniel, Quik Trip Corporation*
 Retail Liaison: Art Stawski, Loaf 'N Jug.*

<u>Vice Chair:</u> Drew Mize PDI		<u>Vice Chair:</u> Tim Quinn Mars Wrigley Confectionery		<u>Chair-Elect:</u> Dave Riser RAI Trade Marketing Services Co		<u>Vice Chair:</u> Rick Brindle Mondelez Int'l	
Vice Chair Role to Mentor Special Advisors and Chairs – Not necessary to attend Committee Meetings							
NACSPAC (R)	Manpower (S)	NACS Member Services Board Committee (R)	Exhibitor Advisory (S)	Membership(S)	NACS Research Board Committee (R)	Conexus (R)	NACS Convention Committee (R)
Supplier Rep: David Charles <i>Cash Depot</i>	Chair: Brent Cotten <i>The Hershey Company</i>	Supplier Rep: Sharon Porter <i>Kerry Convenience</i>	Chair: Wendy Redmond <i>S&D Coffee & Tea</i>	Chair: Frank Squilla, <i>InComm</i>	Supplier Rep: Tom Blair <i>MillerCoors</i>	Supplier Rep: Drew Mize <i>PDI</i>	Supplier Rep: Drew Mize <i>PDI</i>
Supplier Rep: Tony Gaines <i>Advantage Solutions</i>	Sub Chair: George Ubung <i>E&J Gallo Winery</i>	Supplier Rep: CJ Watson <i>JUUL Labs</i>	Sub Chair: Kevin Farley <i>GSP</i>	Sub Chair: Vito Maurici <i>McLane Co.</i>	Supplier Rep: Blake Benefiel <i>Altria Group Distribution</i>	Supplier Rep: Brad McGuinness <i>VeriFone, Inc.</i>	
Supplier Rep: Kevin Martello <i>Dr Pepper Snapple Group</i>			Sub Chair: TJ Powers <i>Stryve Foods</i>		Supplier Rep: Jay Ard <i>The Coca-Cola Company</i>		
Past Chairs Mentor Vice Chairs							
<u>Past Chair:</u> Brad McGuinness, Verifone, Inc* (Rick Brindle)			<u>Past Chair:</u> Kevin Martello, Dr Pepper Snapple (Tim Quinn)			<u>Past Chair:</u> Joe Vonder Haar, iSEE Innovations (Dave Riser)	

*Member of the NACS Board of Directors

(S) – Supplier Committee

(R) – Retailer Committee



NACS Supplier Board Nomination Process

NACS believes that the success of our organization depends upon robust and dynamic engagement by the supplier community. At the core of such engagement is an active supplier board. We also believe in the importance of a nominating process that is transparent and well known to all stakeholders.

The supplier board nominating committee is comprised of the following ten (10) individuals:

- The past supplier board chairman who just rotated off the supplier executive committee
- The three past supplier board chairmen currently on the supplier executive committee
- The current supplier board chairman
- The current supplier board chair-elect
- The three past retail board chairmen currently on the retailer nominating committee
- The current retail board chairman

While there are few bylaw restrictions on who can serve on the supplier board, the nominating committee relies upon some well-developed guidelines to present slates of new board members and officers each year. The principles embedded in the guidelines include:

- The board should have diverse representation across the various categories sold or used in convenience stores;
- The board should have adequate representation of firms that provide on-going and substantial financial support of the association;
- The board should have diversity with respect to the size of firms;
- The officers of the board should have firm size diversity; and
- All individuals serving on the board and the firms they represent must be actively engaged.

Supplier board members can serve up to four 1-year terms and may serve additional terms if they become officers. Officers can serve up to 7 years (Vice Chair -2yrs, elect – 1yr, chair – 1 yr, Past Chair – 3 yrs). The three most immediate past supplier board chairmen and three retailers from the retail board also serve on the supplier board. The supplier nominating committee meets in April and new members and officers are elected at the Retail Board of Directors meeting in October.

NACS 2016 - 2018



Supplier Board terms - 4 consecutive 1-year terms



= up or out year

NAME	COMPANY	YEAR #1	YEAR #2	YEAR #3	YEAR #4	ROTATE OFF DATE	CATEGORY
Board Member Frank Squilla • Supplier Membership	InComm	2015	2016	2017	2018	2018 	Prepaid phone-gift cards
Board Member Brent Cotten • Manpower	The Hershey Company	2015	2016	2017	2018	2018 	Candy Cookies
Board Member CJ Watson • Member Services	Pax Labs, Inc.	2016	2017	2018	2019	2019	e-cig/OTP
Board Member Tom Blair • Research	MillerCoors	2016	2017	2018	2019	2019	Beer
Board Member Kevin Farley • EAC	GSP	2016	2017	2018	2019	2019	Products/Service/Equipment
Board Member Wendy Redmond • EAC	S&D Coffee and Tea	2016	2017	2018	2019	2019	Hot/Cold dispensed
Board Member George Ubing • Manpower	E&J Gallo Winery	2017	2018	2019	2020	2020	Wine
Board Member David Charles • NACSPEC	Cash Depot	2017	2018	2019	2020	2020	ATM

NAME	COMPANY	YEAR #1	YEAR #2	YEAR #3	YEAR #4	ROTATE OFF DATE	CATEGORY
Board Member Blake Benefiel • Research	Altria Group Distribution	2018	2019	2020	2021	2021	Tobacco e-cigs OTP
Board Member Tony Gaines • NACSPEC	Advantage Solutions	2018	2019	2020	2021	2021	Broker
Board Member Vito Maurici • Supplier Membership	McLane Company, Inc.	2018	2019	2020	2021	2021	Wholesale/ distributor
Board Member Sharon Porter • Member Services/CCC	Kerry Convenience	2018	2019	2020	2021	2021	Foodservice /beverage
Board Member TJ Powers • EAC	n/a	2018	2019	2020	2021	2021	n/a

NAME	COMPANY	YEAR #1	YEAR #2	YEAR #3	YEAR #4	ROTATE OFF DATE	CATEGORY
Chair Jay Ard	The Coco-Cola Company	2018	Past Chair (2019)	Past Chair (2020)	Past Chair (2021)	2021	PAC Bev Sport drink
Chair-Elect Dave Riser	RAI Trade Marketing Services	2018	2017	TBD	TBD	TBD	Tobacco e-cigs OTP
Vice Chair (term 1) Tim Quinn	Mars-Wrigley	2017	2018	TBD	TBD	TBD 	Candy Energy bars Salty snacks
Vice Chair (term 1) Drew Mize	PDI	2017	2018	TBD	TBD	TBD 	Technology
Vice Chair (term 1) Rick Brindle	Mondelez	2018	2019	TBD	TBD	TBD	
Past Chair Brad McGuinness	VeriFone, Inc.	2017	Past Chair (2018)	Past Chair (2019)	Past chair (2020)	2021	Technology POS Loyalty
Past Chair Kevin Martello	Dr Pepper-Snapple Group	2016	Past Chair (2017)	Past Chair (2018)	Past Chair (2019)	NC Chair (2020)	PAC Bev
Past Chair Joe Vonder Haar	iSEE Store Innovations, LLC	2015	Past Chair (2016)	Past Chair (2017)	Past Chair (2018)	NC Chair (2019)	Products/ Service/ Equipment
Nominating Committee Chairman Bob Sears	Altria Group Distribution	2018				2018	



= up or out year

Distribution Guidelines (Maximum board size: 25 Suppliers)

Category	Minimum Desired	On Supplier Board Currently
Alternative Snacks/Nutrition	1	0
Beer	2	1
Candy	2	3 ✓
Cigarettes	2	2 ✓
Distributor/Broker	1	2 ✓
Equipment Shelving, pumps, carwash	2	0
Foodservice (non-BEV) Prepared food/ingredients	2	1
Hot-cold-frozen dispensed	2	1
OTP	1	1 ✓
Other	2	4 ✓
PAC Bev	2	2 ✓
Salty snacks	1	0
Technology	1	2 ✓

Our by-laws say we can have 25 supplier members in good standing. Currently, the NACS Supplier Board has 21 seats filled (4 open)

2018-19 NOMINATION FORM



RECOMMENDATIONS FOR VICE CHAIR

<input checked="" type="checkbox"/>	Member (class)	<input checked="" type="checkbox"/>	Member (class)	<input checked="" type="checkbox"/>	Member (class)
	Frank Squilla (2018)		Brent Cotten (2018)		CJ Watson (2019)
	Tom Blair (2019)		Kevin Farley (2019)		Wendy Redmond (2019)
	George Ubing (2020)		David Charles (2020)		Blake Benefiel (2021)
	Tony Gaines (2021)		Vito Maurici (2021)		Sharon Porter (2021)
	TJ Powers (2021)				

If you checked any of the boxes above, please provide a summary of your recommendations:

CANDIDATE: _____

CANDIDATE: _____

CANDIDATE: _____

CANDIDATE: _____

2018-19 NOMINATION FORM



RECOMMENDATIONS FOR NACS SUPPLIER BOARD

Please check any committees you attended from below:

- EXHIBITOR ADVISORY SUPPLIER MEMBERSHIP MANPOWER
- POLITICAL ENGAGEMENT MEMBER SERVICES RESEACH
- CONVENTION CONTENT CONEXXUS

CANDIDATE: _____

CANDIDATE: _____

CANDIDATE: _____

CANDIDATE: _____

