



FOR IMMEDIATE RELEASE

Mako Networks Fuels Digital Security and Connectivity for Valero Distributors as an Authorized Managed Network Services Provider
Fuel and C-Store Leader Approves Use of the PCI-Certified Mako System for Cloud-Managed SD-WAN, Firewall and MNSP Services

CHICAGO – October 1, 2024 – [Mako Networks](#), a global leader in PCI-certified network management solutions, announces its selection as an authorized Managed Network Services Provider (MNSP) for [Valero](#)-branded stations and convenience stores. With a strong history of supporting leading fuel and C-store brands, Mako can now deliver enhanced security, manageability and connectivity to Valero-branded stations, providing seamless operations across their networks.

The Mako System is designed to grow and update with distributors' network infrastructure, offering modular hardware and a flexible, cloud-based management platform that adapts to new technologies such as IoT, AI and other innovations. Valero branded stations can be safeguarded by Mako's comprehensive security suite, which includes the Mako 6600 firewall, managed switches and optional wireless access points, all managed remotely through Mako's Central Management System (CMS) to ensure PCI compliance.

For rapid deployment, Mako's plug-and-play system allows devices to be preconfigured from the cloud, ensuring that store operators can set up quickly with minimal disruption. Mako's solution ensures exceptional uptime through embedded cellular technology, providing redundant connectivity for real-time data access and secure business operations. Same-day advance-replacement hardware warranties minimize equipment-related downtime for Valero branded stations.

Mako's CMS offers robust management tools for Valero distributors' diverse network needs. Some users require full visibility across the estate, while others require read-only access to specific sites. Mako offers distributed control and sophisticated access controls to ensure security, PCI compliance and fidelity of individual customer data. Estate-wide speed testing and Single Sign-On (SSO) capabilities further streamline operations by reducing the time spent on credential management and ensuring bandwidth meets requirements for new functionality.

The CMS uses available info to help simplify and automate updates and processes. An example of this is the newly available **Mako Merchant PCI**, one of Mako's latest

advancements. Mako Merchant PCI is an optional offering that automates key compliance tasks such as CDE inspection, internal vulnerability scans and annual SAQ forms. This feature reduces compliance complexity, allowing Valero distributors to maintain PCI DSS certification easily and securely at scale.

Mako's latest innovations make connectivity even more powerful:

- New features within the CMS eliminate the need for firewall pinholes, VPNs or additional network devices to **interrogate Automatic Tank Gauges (ATGs)**. With simplified data retrieval from legacy devices, Mako is reducing the costs of tank management while delivering real-time alerts and results to store managers and headquarters alike.
- **Mako Periscope** provides secure remote access to third-party systems at all locations, allowing users to easily and securely access an HTTP or HTTPS interface on any device behind a Mako secure edge firewall. This simplifies remote management of critical systems from POS systems to DVR and CCTV, enhancing the security and efficiency of Valero distributors' operations.

"We're thrilled to be selected as an authorized MNSP for Valero branded stations," said Simon Gamble, President and CRO of Mako Networks. "This demonstrates our commitment to delivering secure, scalable solutions that meet the evolving needs of the fuel and convenience store industry. We're excited to help Valero distributors stay ahead of industry demands and enhance their customer experience."

About Mako Networks

Founded in 2000, Mako Networks develops technology to deliver simple, secure, PCI-certified networks to distributed enterprises, such as gas stations, convenience stores, retail chains, quick-serve restaurants, health clinics and more. Mako Network's innovative edge security solution is deployed in 22 countries by some of the largest multilocation companies in the world. The All-in-One Mako System provides effortless, nonstop secure networking using proprietary cloud-managed plug-and-play devices that offer speed to deployment and instant scale with no onsite IT required. The Mako System supports a range of in-demand services, such as SASE, SD-WAN, cellular failover, Next-Gen Firewall, Cloud VPN, Wi-Fi and voice services. The Mako System is sold as a combination of hardware and managed services or as an "as a service" subscription from Mako Networks or its authorized partners. Mako Networks is a global organization based in the United States with offices in the United Kingdom, Australia and New Zealand and offers dedicated support available 24/7 to all customers and Mako brand partners. For more information, visit makonetworks.com.

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