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*****FOR IMMEDIATE RELEASE*****

Mako Networks Marks 25 Years of Game-Changing Innovation in Retail Connectivity & Security

Elgin, IL - September 30, 2025 - Mako Networks, the most widely adopted Managed Network Service Provider (MNSP) in the retail petroleum industry, proudly celebrates 25 years of relentless innovation, industry leadership, and customer-first connectivity. With over 50,000 retail site deployments across 40+ countries - including 30,000+ fueling stations in the U.S. alone - Mako has redefined how convenience stores and fuel retailers connect, protect, and control their operations.

Founded in Auckland, New Zealand in 2000 with a vision and a few spare parts, Mako has grown into a global powerhouse. “We built our first prototype using an old TV set-top box and parts from my mum’s PC,” recalls Chris Massam, Mako co-founder and CTO. “Today, our systems power tens of thousands of retail sites with unmatched security, uptime, and control.”

Trusted by Industry Giants

Mako’s platform powers the majority of Chevron, BP, Sinclair, and Sunoco sites and is approved by ExxonMobil, Marathon, Citgo, P66, Valero, and others. These leading brands rely on Mako not only for secure payment processing, POS integrations, and scalable enterprise templates, but also for the operational value it delivers to retail operators - industry-best uptime, remote management, and tailored integrations. Backed by 24/7/365 U.S.-based support with sub-10-minute resolution times, Mako ensures unmatched reliability and security across the board.

A Legacy of Breakthroughs

Mako Networks delivers a turnkey, high-performance connectivity platform engineered for the speed, scale, and complexity of modern distributed retail. Its integrated hardware and software enable retail-ready features and cloud-managed everything with battle-tested reliability.

Key innovations include:

- **VPN Cloud:** Mako's patented SD-WAN architecture enables direct, hyper-redundant connections from retail sites to data centers, delivering unmatched speed and reliability. First deployed in 2016, it has never experienced an outage – ensuring Mako never fails to meet its 99.95% SLA.
- **Makoverse:** Mako's SD-WAN ecosystem seamlessly connects Mako-equipped sites to internal systems, cloud services, and retail apps like payments, loyalty, kiosks, and more. Operators simply choose the tech they need from Mako's growing partner network and activate it with a click - no complex setup, just instant integration.
- **Periscope:** Mako's award-winning remote access tool enables operators (or their service providers) to securely dial into any web-enabled device behind a Mako gateway. Each Periscope session uses a unique, time-limited URL with automatic expiration and full audit trails - streamlining remote management of POS systems, CCTV, HVAC, and other equipment while reducing on-site service costs.
- **SmartATG:** As the connectivity hub for 30,000 fueling sites, Mako responded to customer demand for simple, secure remote access to automatic tank gauges. SmartATG auto-detects any ATG on the network - no IP setup required - and delivers fuel data like inventory and leak alarms via Mako's portal or via webhooks to third-party apps.

The Road Ahead

In 2005, the average c-store managed just five connected devices - by 2030, that number will soar past 50. As connectivity demands explode, retailers need secure, scalable, and simplified networks more than ever. Mako is ready. With a bold vision and cutting-edge technology, Mako continues to push boundaries, reduce costs, and deliver the performance modern retailers demand, for retail petroleum as well as for other distributed retail verticals like quick serve restaurants, health care, and hospitality.

Launching in early 2026, the Mako 6700 Series is Mako's next-generation firewall, featuring AI-powered local processing, containerized app deployment, and high-capacity performance - all in a compact, zero-touch appliance built for the future of retail.

Celebrate With Mako at NACS!

Join Mako Networks at the NACS Show in Chicago this October at South Building Hall A Booth #S3458 in the Technology section. Mako will be celebrating 25 years of innovation with an incredible anniversary offer: \$25 Professional Install (normally \$599!) for booth visitors who sign up within 25 days of the show. See the Mako team for details!

About Mako Networks

Mako Networks is a global leader in secure, high-performance networking solutions for distributed retail. With headquarters in the United States and offices in the United Kingdom, Australia, and New Zealand, Mako empowers retailers to manage their networks with confidence, security, and ease.

For more information visit: www.makonetworks.com

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