Pilot Company Introduces Axle Fuel Card™ with More Rewards for Fleets of all Sizes

KNOXVILLE, Tenn. (May 1, 2020) – Pilot Company, the largest supplier of fuel and the industry-leading network of travel centers in North America, today announced the launch of its new fleet card, Axle Fuel Card™. The newly branded card gives fleets the credit they need to keep the wheels turning with quick approvals, enhanced payment terms, money back rewards and loyalty benefits for their drivers.

“In the current environment, trucking companies and their drivers are facing unprecedented challenges as they work incredibly hard to supply our country,” said Jimmy Haslam, CEO of Pilot Company. “The majority of goods that we rely on every day are transported by truck and we are committed to doing everything we can to keep them moving. Through the new Axle Fuel Card, we’re able to extend much-needed credit to the industry with added rewards for fleets and professional drivers. Our goal is to provide fleets of all sizes with a reliable credit solution that fuels their business and enables them to focus on the road ahead.”

The Axle Fuel Card™ is accepted at more than 950 locations in the U.S. and Canada, including Pilot and Flying J Travel Centers, the One9 Fuel Network and at Pilot Flying J Truck Care Service Centers. Opening an account is fast and convenient with quick access to lines of credit upon approval. The card can be used for fuel purchases, truck care services and select truck merchandise, as determined by each fleet.

Benefits of the Axle Fuel Card™ include:

- No transaction, account management, annual or other hidden fees
- Enhanced online account portal with personal credit representative and sales representative
- Enhanced payment terms
- Money back rewards to go toward fuel purchases
- Driver perks:
  - One bonus loyalty point per gallon when using Axle Fuel Card™ at Pilot and Flying J locations
  - Two bonus loyalty points per gallon when using Axle Fuel Card™ at One9 Fuel Network locations
- Pilot Flying J Truck Care Savings:
  - $30 off any tire or service
  - 10% off Service Center hourly rate
  - No callout fee for roadside service

Once the card is activated, professional drivers can add the Axle Fuel Card™ to their digital wallet in the Pilot Flying J app and select it when mobile fueling at any participating Pilot, Flying J or One9 location to automatically earn loyalty points and save time at the pump. Existing fleet card customers can still use the yellow fleet card and will receive access to the new rewards including truck care discounts, money back offerings and loyalty perks.

To easily manage Axle Fuel Card™ accounts, customers will receive one invoice for all Pilot Flying J and One9 Fuel Network transactions and will have access to an enhanced online customer portal. Through the new portal, customers can monitor fueling transactions, make payments, manage payment cards, lock fuel cards, set transaction limits, restrict products and/or locations, and much more.
To learn more about the Axle Fuel Card or to apply, visit pilotflyingj.com/axle-fuel-card or text AXLE to 26494.*

Pilot Company and its more than 28,000 team members remain committed to keeping its travel centers open and operational to safely provide the necessities professional drivers need while on the road. For more information on the company’s health and safety measures, please visit Pilot Company’s COVID-19 Resource Center.

* Subject to credit approval. Additional terms and conditions apply.

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**About Pilot Company**

Pilot Company keeps interstate travelers moving as one of the leading suppliers of fuel and the largest operator of travel centers in North America. Founded in 1958 and headquartered in Knoxville, Tennessee, Pilot Company supplies more than 11 billion gallons of fuel per year and has an industry-leading network of more than 950 retail and fueling locations that offer a variety of products, amenities and innovative solutions to make road travel easier. The Pilot Flying J travel center network includes locations in 44 states and six Canadian provinces with more than 680 restaurants, 73,000 truck parking spaces, 5,300 deluxe showers, 6,200 diesel lanes and 35 Truck Care service centers. The One9 Fuel Network provides fleets and professional drivers with more places to stop at a variety of fueling locations. Pilot Company’s energy division supplies fuel, DEF, bio and renewables and provides hauling and disposal services as the third largest tanker fleet in North America.

Pilot Company is currently ranked No. 10 on Forbes’ list of America’s Largest Private Companies. More information on locations and amenities are available on the Pilot Flying J app. For additional information about Pilot Company and its commitment to team members and giving back, visit www.pilotcompany.com.