

**Rich Products Corporation** 

One Robert Rich Way Buffalo, NY 14213 716.878.8000

richsfoodservice.com

Media Contact: Karen Haggerty karen@pinpointcom.net 770.579.9897

## **PRESS RELEASE**

## RICH'S UNVEILS A NEW GRAB-AND-GO DESSERT FOR C-STORES: OUR SPECIALTY TREAT SHOP™ TURTLE CHEESECAKE MOUSSE PARFAIT

April 5, 2024

To meet the increasing demand for grab-and-go dessert options in convenience stores, Rich Products introduces Our Specialty Treat Shop™ Turtle Cheesecake Mousse Parfait. The decadent dessert features a cheesecake mousse on a bed of chocolate crumbs, topped with a layer of caramel and sprinkled with chocolate chips and pecans—all packaged in a convenient 5.75-ounce cup. It's an ideal solution for labor-challenged c-stores looking to offer indulgent options.

This portable treat satisfies the 27% of operators looking for suppliers to offer premade products with a longer shelf life, according to the Technomic 2021 Away-From-Home Bakery Products Assessment. The perfectly portioned Our Specialty Treat Shop™ Turtle Cheesecake Mousse Parfait has a long refrigerated shelf life of eight days, reducing the likelihood of creating food waste. In addition, parfaits are an ideal dessert offering, as the category grew 16% in unit sales vs. the prior year in the in-store bakery, per the NIQ Latest 52 Weeks Report ending 12/30/23.



"We created the Turtle Cheesecake Mousse Parfait in response to requests from our retail customers," explains Elizabeth Sommer, Customer Marketing Manager, Rich Products. "Our Specialty Treat Shop™ mousse parfaits answer a c-store's need for delicious desserts that are individually packaged, portable, and labor-free."



Mousse is a delicacy that appeals to most consumers. According to the Datassential Consumer Preferences

study (Jan. 2024), 77% of consumers who have tried mousse love or like it, and 79% of consumers who have tried chocolate turtles love or like them.

The mouthwatering Turtle Cheesecake Mousse Parfait joins Rich's popular <u>Our Specialty Treat Shop™ Parfait</u> family. The mousse portfolio now includes six nostalgic and traditional flavors: Turtle Cheesecake, French-Style Cheesecake, Cookies `N Crème, Banana Pudding, Chocolate, and Strawberry Cheesecake. The Our Specialty Treat Shop™

lineup also includes Chocolate and Strawberry Cake Parfaits and Tres Leches Style Cake Cups in three flavors.

This turnkey solution arrives frozen, fully finished and retail ready. The frozen shelf life is 365 days, and the treats come eight per case with an SRP range of \$3.49-\$3.99 per serving.

C-store operators can learn more by visiting <u>RichsConvenience.com</u>.

## MEET RICH'S.

Rich's, also known as Rich Products Corporation, is a family-owned food company dedicated to inspiring possibilities. From cakes and icings to pizza, appetizers and specialty toppings, our products are used in homes, restaurants and bakeries around the world. Beyond great food, our customers also gain insights to help them stay competitive, no matter their size. Our portfolio includes creative solutions geared at helping food industry professionals compete in foodservice, retail, in-store bakery, deli and prepared foods among others. Working in 100 locations globally, with annual sales exceeding \$5.8 billion, Rich's is a global leader with a focus on everything that family makes possible. Rich's®—Infinite Possibilities. One Family. Learn more at Richsusa.com.

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