

NEWS RELEASE

Matrix Announces the Successful Sale of Quarles Petroleum, Incorporated's Fleet Fueling and Dealer Supply Businesses

RICHMOND, VA / BALTIMORE, MD – July 25, 2022 – Matrix Capital Markets Group, Inc. (“Matrix”), a leading, independent investment bank, announces the successful closing on the sale of the fleet fueling and dealer supply businesses of Quarles Petroleum, Incorporated (“Quarles” or the “Company”) to GPM Investments, LLC, a subsidiary of ARKO Corp. (Nasdaq:ARKO) (“GPM”). The assets sold to GPM included over 120 Quarles branded cardlocks, over 60 private cardlock sites, the Company’s fleet card assets, and nearly 50 consignment and wholesale dealer accounts.

Quarles was founded in 1940 by Douglas Quarles Sr. and his son, Douglas Quarles Jr. by purchasing The Home Oil Company in Warrenton, Virginia. Over the next 40 years, the Company expanded into new regions in Virginia and acquired a storage terminal in Spotsylvania County, Virginia, providing a connection to the Plantation Pipeline. In the 1980’s, Quarles began opening cardlock fueling locations and convenience stores, and the Company also entered the propane business. In the two decades that followed, the Company opened a total of 31 Q-Stop convenience stores before selling them to 7-Eleven, Inc. in 2010 to focus on the delivered fuels and fleet fueling businesses. Under the leadership of the current management team, Quarles has grown significantly over the last ten years through the continued development of its cardlock network and fleet fueling program, as well as several acquisitions of propane & refined products distribution companies including Whiting Oil Company, Northern Neck Oil Company, Northern Neck Gas, Revere Gas Company, Dixie Gas & Oil, and the propane assets of PAPCO, Inc.

On June 1, 2022, Quarles sold its propane, heating oil, and commercial fuels distribution business to Superior Plus Corp. At the time of the sale, Quarles was one of the largest propane and refined fuels distribution companies in the U.S. and served over 80,000 residential and commercial customers in Virginia, West Virginia, Washington, D.C., Maryland, Pennsylvania, and North Carolina through a network of over 30 bulk plants and one of the largest fleet fueling networks in the country. The closing of this transaction with GPM represents Quarles’ final exit from the petroleum marketing industry.

Matrix provided merger and acquisition advisory services to Quarles, which included valuation advisory, marketing the business through a confidential, structured sale process, and negotiation of the transaction. The transaction was managed by Vance Saunders, CPA, Managing Director; Spencer Cavalier, CFA, Co-Head of Matrix’s Downstream Energy & Convenience Retail Investment Banking Group; John Duni, CFA, CPA, Vice President; and Michael Tucker, CFA, Associate.

Paul Giambra, CEO of Quarles, commented, “The Matrix team was instrumental in leading the Quarles organization through the process of marketing the business, finding the best value for each line of business as well as guiding us through the complexity of a multiple buyer sale process.”

Mr. Saunders added, “This has been a very complex, bifurcated sale process, which was structured to maximize value and deal terms for the shareholders. We appreciate the opportunity to advise such a great company on their final exit from the industry.”

Larry Parker, Trevor Wind, Mary Katherine McGetrick, David Allen, and Jonathan Bliley of Williams Mullen served as legal counsel for Quarles.

The Fleet Fueling and Dealer Supply Businesses of Quarles Petroleum, Incorporated



have been acquired by



GPM Investments, LLC,
a wholly owned subsidiary of
ARKO Corp. (Nasdaq:ARKO)

About Matrix's Downstream Energy & Convenience Retail Investment Banking Group

Matrix's Downstream Energy & Convenience Retail Investment Banking Group is recognized as the national leader in providing transactional advisory services to companies in the downstream energy and multi-site retail sectors including convenience retailing, petroleum marketing & distribution, propane distribution, heating oil distribution, lubricants distribution, petroleum logistics, terminals and car washes. Group members are dedicated to these sectors and draw upon complementary experiences to provide advisory services to complete sophisticated merger and acquisition transactions, debt and equity capital raises, corporate valuations, special situations and strategic planning engagements. Since 1997, our Downstream Energy & Convenience Retail Investment Banking Group has successfully completed over 270 engagements with a total transaction value of more than \$13 billion.

About Matrix Capital Markets Group, Inc.

Founded in 1988, Matrix Capital Markets Group, Inc. is an independent, advisory focused, privately-held investment bank headquartered in Richmond, VA, with an additional office in Baltimore, MD. Matrix provides merger & acquisition and financial advisory services for privately-held, private-equity owned, not-for-profit and publicly traded companies. Matrix's advisory services include company sales, recapitalizations, capital raises of debt & equity, corporate carve outs, special situations, management buyouts, corporate valuations and fairness opinions. Matrix serves clients in a wide range of industries, including automotive aftermarket, building products, business services, consumer products, convenience retail, downstream energy, healthcare and industrial products. For additional information or to contact our team members, please visit www.matrixcmg.com.

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