FOR IMMEDIATE RELEASE

McLane and RaceTrac Extend Service Agreement

(TEMPLE, Texas) November 19, 2020 — McLane Company, Inc., a leading supply chain services company providing grocery and foodservice solutions, announced today that they have renewed their multi-year service agreement with RaceTrac Petroleum, Inc.

McLane and RaceTrac’s relationship dates back to 1996, and McLane’s distribution services encompass all convenience store categories including tobacco, grocery, candy, snacks, and store supplies.

“McLane has been a valuable partner of RaceTrac and plays an integral role in keeping our stores supplied with the products our guests know and love,” says Natalie Morhous, president of RaceTrac. “We are looking forward to our continued partnership.”

McLane’s senior vice president of sales, Vito Maurici, agrees. “RaceTrac is a best-in-class retailer, and McLane is proud to support their growth and expansion initiatives. We anticipate continued success for both parties moving forward.”

RaceTrac is a privately held, family-owned corporation that operates more than 550 stores in six states. As a leader in the grocery convenience store marketplace, RaceTrac maintains its focus on growth, expecting approximately 10% year over year growth in store count as well as continuing a remodel program for a significant portion of their locations. RaceTrac is also expanding its portfolio to travel centers to better serve the professional driver and stores with an expanding diesel offering for small to mid-size fleet drivers.

Foodservice remains a key component of RaceTrac’s growth strategy by offering programs that resonate with their guests while expanding inside sales. McLane helps RaceTrac support these goals by leveraging their purchasing power, geographic distribution, and product assortment, allowing RaceTrac to offer competitive pricing across all of their stores.

“McLane helps ensure that we are able to grow and succeed. The reliability of their deliveries, both in completeness and accuracy, is essential for our stores to remain stocked and able to meet the needs of our guests,” says Jason Phillips, director of procurement at RaceTrac.

Under the renewed agreement, RaceTrac will continue to pull from seven of McLane’s 24 grocery distribution centers to provide excellent service to all of their locations. RaceTrac will also continue to utilize a number of McLane’s innovative solutions and value-adds, such as Virtual Trade Show (VTS), an internet-based trade show that offers new products and promotions from suppliers, and McLane Link, an online portal that allows retailers to access key information like order activity and metric data from their computer or tablet.
PRESS RELEASE

About McLane Company, Inc.

McLane Company, Inc. is one of the largest supply chain services leaders in the United States, providing grocery and foodservice solutions for convenience stores, mass merchants, drug stores, and chain restaurants. Through McLane Grocery and McLane Foodservice, McLane operates over 80 distribution centers and one of the nation’s largest private fleets. The company buys, sells, and delivers more than 50,000 consumer products to nearly 110,000 locations across the U.S. Additionally, McLane provides alcoholic beverage distribution through its subsidiary, Empire Distributors, Inc. McLane is a wholly owned unit of Berkshire Hathaway Inc (NYSE: BRK) and employs 24,000 teammates.

About RaceTrac Petroleum, Inc.

Headquartered in Atlanta, Georgia, family-owned RaceTrac has been serving guests since 1934 and now operates over 550 convenience store locations in Georgia, Florida, Louisiana, Mississippi, Texas, and Tennessee. While operating under its mission of making people’s lives simpler and more enjoyable, RaceTrac stores offer guests an affordable one-stop-shop featuring a wide selection of food and beverage favorites, as well as Swirl World frozen desserts, freshly ground, freshly brewed coffee, and competitively priced fuel. The company has been named a top workplace across four states and has been recognized on Forbes’ list of largest private companies every year since 1998. In 2014, Convenience Store Decisions named RaceTrac as its “Chain of the Year”. In 2019, RaceTrac opened locations in a new market for the business, Middle Tennessee.

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