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TNS Launches Complete Commerce- an End-to-End Payments Solutions Stack for Fuel and Convenience Retailers

Transaction Network Services (TNS), a global leader in payments infrastructure and managed connectivity services, is launching Complete Commerce – a full-stack, modern, and secure payment and network capability – at ReFuel Forum APAC & ANZ in Malaysia between April 16 – 17, 2024.

In a rapidly changing payments landscape, from evolving consumer behavior to regulatory demands and technology modernization, fuel and convenience retailers are pressured to deal with these ongoing complexities while delivering a user-friendly, reliable, and secure customer experience to meet the needs of the modern consumer. Complete Commerce helps solve this payment complexity by leveraging a single supplier relationship and reducing total cost of ownership (TCO) across the retailer’s technology environment.

“By offering a PCI DSS certified, fully managed service for payments and network connectivity, Complete Commerce enables fuel and convenience retailers to accept virtually any type of payment method, online or in-person, with TNS’ range of indoor payment terminals (IPTs) and outdoor payment terminals (OPTs) on the forecourt,” said John Tait, Global Managing Director of TNS Payments Market. “In addition, our secure connectivity product suite enables enterprises to connect payment devices, retail sites, and cloud environments to TNS’ carrier agnostic global private network.”

TNS’ extensive network intersects with acquirers, processors, loyalty, and alternative payment providers across the globe to facilitate mission critical payment message transmission. The TNS cloud native payment orchestration stack with rich functionality allows payments to be processed real time to multiple end points across the globe.

Complete Commerce is also supported by the latest security standards across payments and network connectivity including PCI DSS certification, PCI P2PE validation, and PCI PTS v6.x devices.

The solution leverages TNS’ Accept, Connect, and Orchestrate payment portfolios, TNS’ global footprint, and decades of payment industry expertise to deliver a unique, single partner enterprise capability for running mission critical payments infrastructure.

“The combination of TNS’ portfolios allows us to provide enterprises with unique insights through TNS’ portals, monitoring and measuring transactions across the full enterprise commerce ecosystem,” added Tait. “This will help fuel and convenience retailers reduce technical complexities, while modernizing and future proofing their payment and network connectivity strategies. With Complete Commerce we can help solve these pain points by bundling a range of omni-channel and connectivity services together and providing a single partner with a unified view of business operations.”

Previously, fuel and convenience retailers would need to deploy a combination of solutions with siloed partners and fragmented payments technologies for IPTs, OPTs at the pump, payment
processing gateways, and networking solutions in addition to having a fixed acquirer and other vendors to support the forecourt technical environment.

TNS is a global leader in providing payment terminals, security, and payment orchestration services but a transaction cannot be processed without connectivity. What makes TNS unique and reliable is that it does not use a third party for connectivity but instead transmits transactions via a secure core network designed and built by TNS for the payments industry. TNS enables around 35 billion payment transactions around the world each year for the largest acquirers and financial institutions. Its solutions are scalable, agnostic, and actively monitored 24x7x365 from four global Network Operations Centers in the US, UK, Australia, and Malaysia.

John Tait, Global Managing Director of TNS Payments Market, will be speaking at ReFuel Forum APAC & ANZ in Malaysia on Wednesday, April 17 at 11:25am about Complete Commerce.

For more information on TNS, visit tnsi.com/solutions/payments/complete-commerce/.